

## OMV New Zealand



### About the company.

OMV New Zealand Limited (OMV NZ) has implemented Infor™ FMS SunSystems and Infor EAM—an integrated procurement, inventory and asset management solution—streamlining business processes, saving time and money, and setting the foundation for a rollout of the system around the world.

OMV NZ is the leading liquid hydrocarbon producer in New Zealand and producer of approximately 40 percent of the country's natural gas requirements. A part of OMV Aktiengesellschaft, Central Europe's leading oil and gas corporation and one of the largest listed companies in its homeland of Austria, OMV NZ is a stakeholder in three production sites: the Maui and Pohokura gas fields and the Maari oil production facility. OMV NZ is the operator of the Maari facility. It is exploring in the Great South Basin off the south coast of New Zealand and holds interests in a number of other exploration and production licences.

Worldwide, OMV provides energy to millions of people, as well as day-to-day products and services.

“ Infor EAM can be integrated with Infor FMS SunSystems at well below the usual budgets, delivering real value to any organization with complex procurement, inventory, and asset management needs. ”

RICHARD MAURD, PROCUREMENT AND IT EXECUTIVE, OMV NEW ZEALAND



## Setting the strategy.

The exploration and production of oil and gas involves highly specialized, expensive and often very large pieces of equipment. Companies such as OMV NZ need to monitor the condition of their machinery carefully, keep inventory to a minimum, and plan ahead for any new purchases. Most equipment is shipped from other countries and in some cases, needs to be ordered more than twelve months in advance.

“Flying parts in at the last minute is impossible,” says Richard Maurd, Procurement and IT Executive, OMV New Zealand, “and production downtime would be a financial disaster.”

In such an environment, procurement, inventory, and asset management are inter-dependent and the flow of information between each area is critical.

“Imagine trying to keep track of inventory, purchasing, and maintenance manually,” adds Maurd. “because that is what we were doing before.”

At around the same time OMV NZ was preparing to open the Maari oil production facility and was looking for some kind of maintenance and procurement control solution. They made the decision to find a proven integrated procurement, inventory, and asset management solution for their global operations. The timing was perfect to have the New Zealand operation select and pilot a system on behalf of the global organisation.

“We had been looking for an integrated solution for a number of years,” explains Maurd, “but there was simply none available from one supplier. That is, until Infor acquired SunSystems.”

## Getting business specific.

“The Infor FMS SunSystems/Infor EAM integration strategy was a winner,” he continues. “Choosing Infor meant the cost of integration would be lower, implementation faster and easier, and the total cost of ownership far less than the alternative, which was purchasing two systems from two providers.”

## facts at a glance:

> company .....	OMV New Zealand Limited
> solution .....	Infor FMS, Infor EAM
> product .....	Infor FMS SunSystems
> platform .....	Microsoft® Windows
> database .....	Microsoft SQL Server
> industry .....	Oil and Gas Exploration
> revenue .....	€25.5 billion (worldwide)
> employees .....	50 (NZ), 41,250 (worldwide)
> country .....	New Zealand

Under one provider, the two solutions would be developed together, both locally and globally, making updates and upgrades easier to manage.

OMV NZ was satisfied that the Infor solution included the functionality, integration, and future development capacity it was seeking. There were two more elements the selection panel considered integral to the success of the implementation —service and support.

Says Maurd: “We’re based in New Zealand and our parent is an international organization with operations around the world. Infor has global expertise and a local support network in over 50 countries, ensuring we will have the support we need throughout the life of the solution.”

## Seeing results.

In just 90 days the Infor FMS SunSystems upgrade was complete and Infor EAM was deployed. Local Infor partner Olympic Software’s i-builder connect application was used to integrate the two.

“The implementation was remarkably straightforward, a combination of quality products, quality people and commitment from all members of the project team,” notes Maurd. “I must add that the knowledge the local partner brought to the project plus their ready-built i-builder connect software cut the implementation time in half.”

The Infor project is considered one of OMV's most successful implementations to date, an achievement that lays the foundation for rolling out the solution around the world.

Maurd found that streamlining business processes in procurement, inventory, and asset management made an enormous difference in the way OMV conducts its business both within the New Zealand operation and between New Zealand and the OMV Head Office. Areas in which the Infor solution has delivered a significant impact include:

### Access to Information

- Information is accessible; it can be retrieved easily
- Search engines yield excellent results
- Record management has improved
- Reporting standardization has improved communication

### Communication

- The flow of communications is greatly improved both within the New Zealand operation and internationally
- Reporting is synchronized throughout the organization

### Time Savings

- Requisition process time has been reduced by over 60%
- Any report formats required by the head office are easy to create quickly
- Integration and automation means faster processing time
- The customization tools run at the touch of a button

### Accountability

- Auditing reports are of a higher quality, a fact which is becoming increasingly important
- OMV's procurement options have increased and there is accountability with an in-built auditing tool
- The system can accommodate the rules and regulations of different countries

"There have also been cost savings," adds Maurd, "but these are very difficult to quantify. The goal for this project was improving information flow and accuracy to support more efficient procurement, inventory and asset management. And we have absolutely achieved that goal."

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## Doing business better.

As a result of the successful New Zealand implementation, OMV signed a global agreement to deploy Infor's integrated FMS SunSystems and Infor EAM in other parts of the world, beginning in Yemen.

While the global project is underway, Maurd is planning for the next step in New Zealand: "Even though it is working perfectly, our SunSystems solution is highly customized. Our next move is to eliminate as much customisation as possible and thereby future-proof the business."

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## About Infor.

Infor acquires and develops functionally rich software backed by thousands of domain experts and then makes it better through continuous innovation, faster implementation options, global enablement, and flexible buying options. In a few short years, Infor has become the third largest provider of business software. For additional information, visit [www.infor.com](http://www.infor.com).

## Customer Profile

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